osmia

2022 OSMIA SEASONAL ARTIST COLLABORATIONS



osmia

OSMIA IS A NATURAL SKINCARE COMPANY OFFERING A JOYFUL JOURNEY TO YOUR HEALTHIEST SKIN.

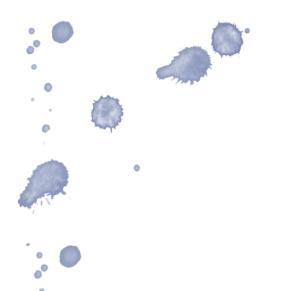
Most of our products are small-batch, and made locally on-site in Carbondale, CO. We view ourselves as artisans and makers, informed by our founder and formulaist, Dr. Sarah Villafranco. In 2012, Dr. Villafranco redirected her career in emergency medicine to start Osmia, which she sees as a new brand of wellness for your skin, your senses, and the earth.

As part of the artisan pillar of our brand, we have developed a program to support and promote artists that inspire us. We'd like to promote the work of one artist each season on our packaging, and through our media channels in 2022.



PROCESS

AS A PARTNERSHIP BETWEEN OUR ARTISAN SOAP MAKERS AND LOCAL ARTISTS IN THE CARBONDALE AREA, OSMIA WOULD LIKE TO UTILIZE OUR SEASONAL SOAP PACKAGING AS A PLACE TO PROMOTE THE ARTWORK OF OUR LOCAL COMMUNITY. THROUGH THIS PLATFORM, CUSTOMERS WILL GET TO ENJOY THE GREAT WORK DONE BY OUR LOCAL ARTISTS.



Three new body soaps are handcrafted in our soap studio in small batches each season. Each soap is designed to evoke some element of that season—whether inspired by the local Carbondale outdoor scenery, a scent memory from the past, a topical seasonal theme...

Soap packaging is custom made for each new soap, including a "soap fortune" card inside the box. Seasonal soap is launched and promoted at the beginning of each season, and as one of our most popular products, usually sells out within a day.

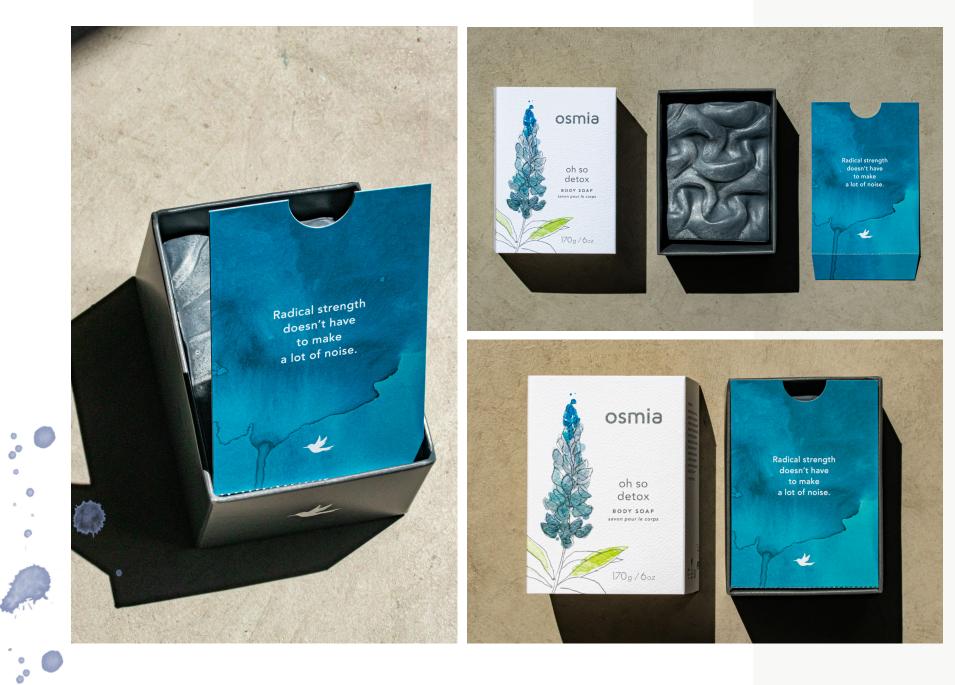














SCOPE OF WORK

ARTISTS WOULD BE ASKED TO CONTRIBUTE NEW OR EXISTING ARTWORK IN EXCHANGE FOR PROMOTION:

- THREE SEASONAL ARTWORKS PIECES

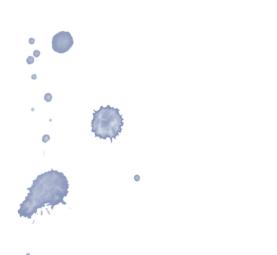
- ONE ARTWORK PIECE BASED ON MT. SOPRIS





EXAMPLE: SPRING - GEORGIA O'KEEFE









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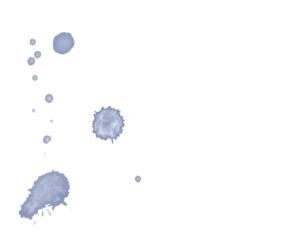
EXAMPLE: SUMMER - PABLO PICASSO





EXAMPLE: FALL - VINCENT VAN GOGH









EXAMPLE: WINTER - IVAN FEDOROVICH CHOULTSE[´]



170g / 6oz



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PROMOTION

ARTWORK WOULD BE FEATURED:

- On outside of soap fortune within the seasonal soap boxes, with artist contact and bio on reverse side of card
- A Promotional Seasonal Soap email dedicated to that artist
- Our seasonal Sale email for that particular season
- Osmia's IG: both a story and feed post
- A blogpost featuring the artist, their work and their contact information/website written by an outside journalist
- On website product page
- In a 3-5 minute documentary about artist and their process

ARTIST WOULD RECEIVE ADDITIONAL PROMOTION THROUGH:

- Partnership with Carbondale Arts and Colorado Office of Economic Development and the project would be promoted by Carbondale Arts social and State social media
- Seasonal soaps sales through the LaunchPad gift shop

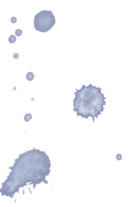
ARTIST WOULD RECEIVE:

- Skin consultation by Dr. Sarah Villafranco and coinciding recommended product
- Creative promotional assets for artist to use on their personal promotional channels



PROMOTION EXAMPLE

SOAP RELEASE EMAIL



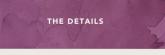




OUR PICASSO CRAFT SERIES LAUNCHES TOMORROW!

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Summer Soaps: The Artist Series

ALL LAUNCH TOMORROW:

Tuesday, June 2nd at 9AM mountain time

Seasonal Soaps \$20 per bar

Valid only while supplies last.

Sorry, we do not accept returns on any Craft Series products.





Evermint Soap \$20

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TAKE A PEEK



MEET THE ARTIST: PABLO PICASSO

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LEARN MORE

GREATEST HITS

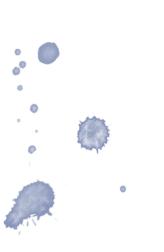
STAFF PICKS

every order plants a tree

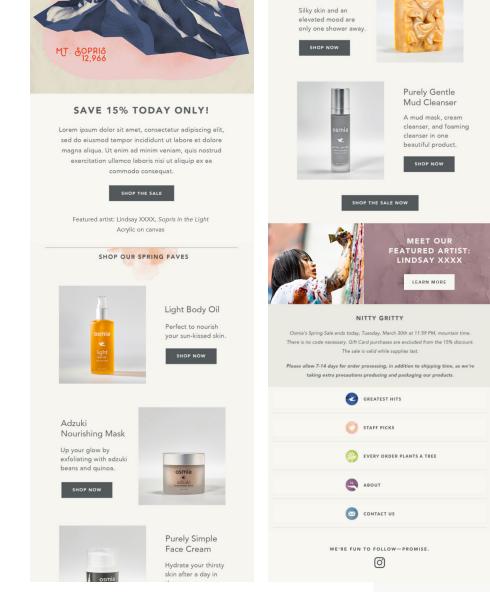


PROMOTION EXAMPLE

SALE EMAIL







🗶 osmia skin after a day in

the sun. sнор now

Citrus Pearl Soap



PROMOTION EXAMPLE

SOCIAL





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Liked by lilacsabina and 524 others
osmiaorganics Alpenglow: "A reddish glow seen near sunset or sunrise on the summits of mountains... more
View all 16 comments









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BLOG POST

PROMOTION EXAMPLE

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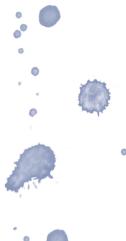
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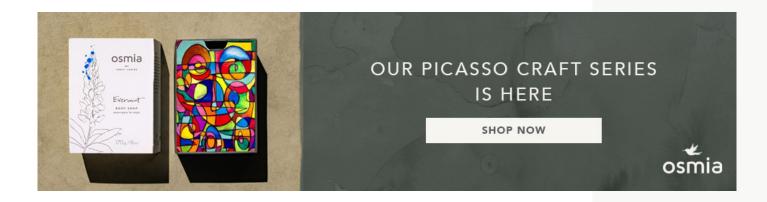
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PROMOTION EXAMPLE

DIGITAL AD

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